



LETTINGS CONSULTANT

The LOWE Group are the leading property consultancy for vacant space management; providing property owners with cost-effective, innovative solutions to managing their buildings, which in turn create social impact and support local communities. We believe that vacant properties present inspiring spaces for place makers, key workers and innovators to live, work and create and we are passionate about bringing these otherwise vacant spaces back to life.

KEY RESPONSIBILITIES

- Developing and implementing sales strategies to attract prospective guardians to new and existing LOWE properties
- Reviewing all licensee applications and undertaking a thorough vetting process
- Conducting viewings and selling prospective licensees into our portfolio of properties across London and the South East.
- Managing the on-boarding process of new licensees

ROLE PROFILE

This role combines both time in our Brixton office and at our portfolio of properties. Viewings slots are shared between our Lettings Consultants and generally take place either first thing in the morning, late afternoon/early evening and on Saturday mornings.

We are looking for someone who is passionate about what we do and is highly motivated by both selling an impact driven service and achieving targets.

We are a very fast-paced company and so to be successful in this role, you need to be resilient and be able to work effectively under pressure.

We like our teams and team members to be autonomous and so our roles are perfect for those who are self-motivated, ambitious and constantly striving to learn.

Attitude is everything.

BENEFITS

- £25,000 - £30,000pa (experience dependant)
- Commission (paid monthly)
- 25 days holiday (+1 extra day for each year worked)
- Birthday day off
- Work anniversary vouchers
- Access to Wagestream
- Weekly team workouts
- Weekly team lunch
- Bi-annual team day-outs