



LETTINGS CONSULTANT

The LOWE Group is the leading property consultancy for vacant space management; providing property owners with cost-effective, innovative solutions to managing their buildings, which in turn create social impact and support local communities. We believe that vacant properties present inspiring spaces for place makers, key workers and innovators to live, work and create and we are passionate about bringing these otherwise vacant spaces back to life.

KEY RESPONSIBILITIES

- Develop and implement effective sales strategies to attract prospective guardians to both new and existing LOWE properties.
- Manage the full lettings cycle, including conducting engaging property viewings and successfully converting applicants into licensees across London and the South East. Review all guardian applications, carrying out a thorough vetting process to ensure suitability and alignment with LOWE's standards.
- Oversee the onboarding process for new licensees, ensuring a seamless and positive start to their guardianship. Collaborate closely with internal teams—particularly the Community Team—to deliver a first-class experience for all guardians and maintain a strong sense of community across our properties.
- Maintain accurate, up-to-date records and activity logs within the HubSpot CRM, ensuring transparency, efficiency, and data integrity across the lettings function.

ROLE PROFILE

This role combines both time in our Brixton office and at our portfolio of properties. Viewings slots are shared between our Lettings Consultants and generally take place either first thing in the morning, late afternoon/early evening and on Saturday mornings.

We are looking for someone who is passionate about what we do and is highly motivated by both selling an impact driven service and achieving targets.

We are a very fast-paced company and so to be successful in this role, you need to be resilient and be able to work effectively under pressure.

We like our teams and team members to be autonomous and so our roles are perfect for those who are self-motivated, ambitious and constantly striving to learn.

BENEFITS

- £35,000pa + 10% discretionary bonus
- 25 days holiday (+1 extra day for each year worked)
- Birthday day off
- Work anniversary vouchers
- Weekly team workouts

To apply please send a cover letter (500 words max.) and your CV to careers@thelowegroupltd.com